



ESOFT, an Internet security provider, has "solidified" its European expansion by opening an EMEA headquarters under regional channel manager Paul Darby (pictured), who

joined a few months ago. The firm, which targets the SME market, plans to repeat its success in the US, where it is growing at 30%-50% a quarter. The company already has a two tier distribution model set up in Europe and is expanding its workforce. It is currently recruiting inside sales staff, and has recently hired Hari Bhullar as EMEA technical manager. The product offerings fall into the unified threat management, web security and email security/spam management categories and include InstaGate and ThreatWall. The new office is in Bracknell – see www.esoft.com